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Agenda

- 1. Texas A&M Where They Started
- 2. Why CAS?
- 3. Onboarding Lessons Learned
- 4. Change Management
- 5. Pro Tips
- 6. Q&A



Meet Our Presenters



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Sr. Associate Director of Admissions for
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Time for a Change

- ApplyTexas.org launched in 2002
- Application review tools (home-grown and out-of-the-box)
 - Web-based portal > ImageNow > Graduate Review System
- Inefficient workflows, accessibility issues, missing information
- Struggling to find a working solution

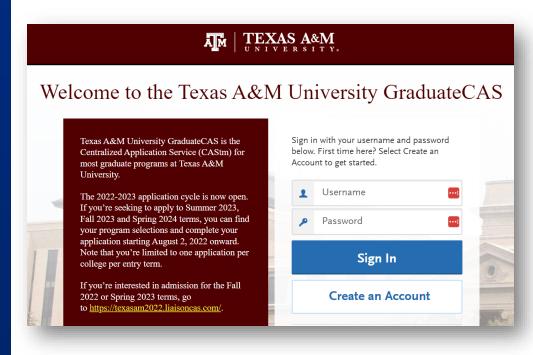


The CAS Solution

EngineeringCAS proved the concept

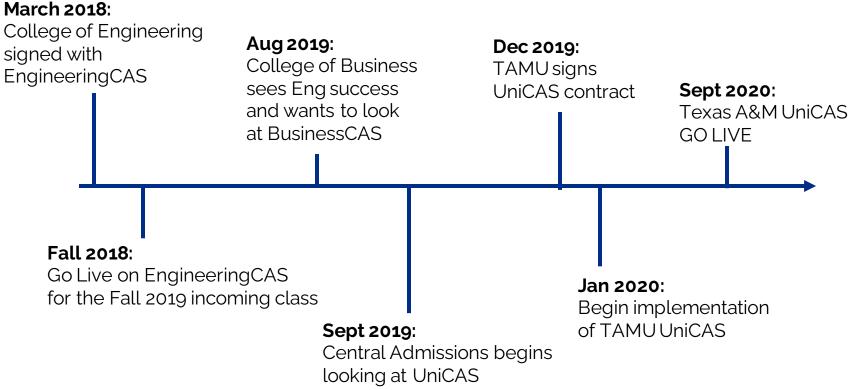
UniCAS – University-wide Central Application Service

- Everything in one place
- Programs gain control
- CRM capabilities





TAMU Timeline







Onboarding WINS

- Involved campus representatives BEFORE the final decision was made
- Lean on your experts
- It takes more time and energy but pays off in the long run
 - Campus representatives involved and excited about the change
- Love a good task force
- Get the right team (more to come)



Onboarding WINS – by team



Team Liaison

- Accessibility of Liaison team
- AM / CSM / CDM
- Hand-holding
- Met with all teams, facilitated conversations around campus
- Training plans to aid programs
- Support! Availability!



Team TAMU (ie: Team Catherine)

- Decisive
- Accessible and quick to reply
- Desire to learn and be the point of contact
- Knowledge of TAMU campus and Grad/Prof Admissions
- Part of a great team





Build a Winning Team

- Project Manager
 - Coordination of timeline, meetings, communication planning
- SME / Configuration Lead
 - Key person to learn the tool, be the expert
 - Especially helpful if they can pull together other groups (IT, College Reps, etc)
- IT involvement critical
- Reps from each college/school
- Process for communication



Pro Tips

- Involve more people and teams early in the process (discovery, pre-sale)
- Institute monthly meetings
- Communicate! Communicate! Communicate!
- Build in buffer room with deadlines
- Be the expert!
- Ask forgiveness rather than permission







Thank You

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